

## Laporan Berita Acara Perkuliahan

Mata Kuliah	SEMINAR PEMASARAN
Periode	2021/2022 Ganjil
Beban SKS	3 SKS
Kampus	Jakarta
Kelas	01 Reguler
Jenis Kuliah	Blended
Dosen Pengampu	AGUSTIAN BURDA
Jumlah Peserta	35
Jumlah Pertemuan	-

### Pertemuan 1

Waktu	21-09-2021 s/d 21-09-2021
Judul	membicarakan tentang aturan peraturan kelas
Deskripsi	peraturan utk satu semester
Kehadiran Mahasiswa	0.00 %

### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
1	peraturan kelas	EBOOK	peraturan kelas	EBOOK

### Forum

No.	Judul	Peserta Aktif
1	Peraturan Kelas	30

### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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## Pertemuan 2

Waktu	28-09-2021 s/d 28-09-2021
Judul	<b>TM2 A Cut above hair design</b> owner of the "A Cut Above Hair Design" beauty salon in Wolfville, Nova Scotia, was undertaking an extensive review of her firm's marketing strategy. The industry data before her indicated that small, privately-owned beauty salons like hers were progressively losing ground to a growing number of national franchises. Furthermore, according to the most recent figures provided by the Nova Scotia Association of Hairdressers, there were almost twice as many beauty salons per thousand residents in Wolfville as compared to the Halifax-Dartmouth area. In other words, Wolfville had become a very competitive market. In order to deal with these new challenges, "A Cut Above Hair Design" needed to capitalize on its strength and develop a strong positioning strategy.
Deskripsi Kehadiran Mahasiswa	97.14 %

### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
1	TM2 A Cut above hair design	EBOOK	<p>In November 1990, Carolyn Kimball, owner of the "A Cut Above Hair Design" beauty salon in Wolfville, Nova Scotia, was undertaking an extensive review of her firm's marketing strategy. The industry data before her indicated that small, privately-owned beauty salons like hers were progressively losing ground to a growing number of national franchises. Furthermore, according to the most recent figures provided by the Nova Scotia Association of Hairdressers, there were almost twice as many beauty salons per thousand residents in Wolfville as compared to the Halifax-Dartmouth area. In other words, Wolfville had become a very competitive market. In order to deal with these new challenges, "A Cut</p>	EBOOK

#### Forum

No.	Judul	Peserta Aktif
1	TM2 A Cut above hair design	35

#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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**Ujian**

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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**Pertemuan 3**

Waktu **05-10-2021 s/d 05-10-2021**  
Judul **TM3 Athlete's Warehouse**  
**It was a cold day in February 1986 when Colin and Ed Power of Grand Falls, Newfoundland were out for their daily training run. During these runs the brothers often discussed possible business ventures and the decisions they would face. This day the topic was whether they should open a quality sports shoes and clothing business and, if yes, where it should be located.**

Deskripsi  
Kehadiran Mahasiswa **91.43 %**

**Materi Kuliah**

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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	1 TM3 Athlete's Warehouse	EBOOK	It was a cold day in February 1986 when Colin and Ed Power of Grand Falls, Newfoundland were out for their daily training run. During these runs the brothers often discussed possible business ventures and the decisions they would face. This day the topic was whether they should open a quality sports shoes and clothing business and, if yes, where it should be located.	EBOOK
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#### Forum

No.	Judul	Peserta Aktif
1	TM3 Athlete's Warehouse	33

#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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### Pertemuan 4

Waktu

12-10-2021 s/d 12-10-2021

Judul

**TM 4 Atlantic waterfowl Celebration**

**It was an unusually sunny day in Sackville, New Brunswick early in December, 1994 when Carol Currie, the Managing Director, and Lew Clarke, recently elected Chair of the Board of Directors of the Atlantic Waterfowl Celebration (AWC), met to discuss the future of the organization. They knew the AWC had not been as successful as they had hoped in 1994, but its head was still above water. Lew felt that the AWC had lost the momentum gathered from its early successes. He believed that there was a need to examine all aspects of the AWC.**

Deskripsi

Kehadiran Mahasiswa **94.29 %**

**Materi Kuliah**

<b>No.</b>	<b>Judul</b>	<b>Jenis Materi</b>	<b>Deskripsi</b>	<b>Jenis File</b>
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	1	TM 4 Atlantic waterfowl Celebration	EBOOK	<p>It was an unusually sunny day in Sackville, New Brunswick early in December, 1994 when Carol Currie, the Managing Director, and Lew Clarke, recently elected Chair of the Board of Directors of the Atlantic Waterfowl Celebration (AWC), met to discuss the future of the organization. They knew the AWC had not been as successful as they had hoped in 1994, but its head was still above water. Lew felt that the AWC had lost the momentum gathered from its early successes. He believed that there was a need to examine all aspects of the AWC.</p>	EBOOK
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#### Forum

No.	Judul	Peserta Aktif
1	TM 4 Atlantic waterfowl Celebration	34

#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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## Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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## Pertemuan 5

Waktu

19-10-2021 s/d 19-10-2021

Judul

TM 5 Cash Computer Supplies

It was March of 1993 and Brian Whiteway, owner/manager of Cash Computer Supplies of St John's, Newfoundland, was reviewing the results of a recent telephone market survey he had conducted as well as some demographic data he had collected. He hoped this information would allow him to determine the potential for his one-year old business and to decide on a future strategic direction for the company

Deskripsi

Kehadiran Mahasiswa 82.86 %

## Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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	1 TM 5 Cash Computer Supplies	EBOOK	It was March of 1993 and Brian Whiteway, owner/manager of Cash Computer Supplies of St John's, Newfoundland, was reviewing the results of a recent telephone market survey he had conducted as well as some demographic data he had collected. He hoped this information would allow him to determine the potential for his one-year old business and to decide on a future strategic direction for the company	EBOOK
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#### Forum

No.	Judul	Peserta Aktif
1	TM 5 Cash Computer supplies	30

#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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Waktu 26-10-2021 s/d 26-10-2021  
Judul TM 6 Cape Breton Chalets

And so it went for the better part of an hour as David O'Brien, a successful 35 year old, Port Hawkesbury, Nova Scotia lawyer, enthusiastically guided friends on a tour of the site of his proposed Cape Breton Chalets.

Deskripsi  
Kehadiran Mahasiswa 91.43 %

#### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
1	TM 6 Cape Breton Chalets	EBOOK	And so it went for the better part of an hour as David O'Brien, a successful 35 year old, Port Hawkesbury, Nova Scotia lawyer, enthusiastically guided friends on a tour of the site of his proposed Cape Breton Chalets.	EBOOK

#### Forum

No.	Judul	Peserta Aktif
1	TM 6 Cape Breton Chalets	33

#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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**Ujian**

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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**Pertemuan 7**

Waktu	02-11-2021 s/d 09-11-2021
Judul	<b>TM 7 COCOON ESTHETICS</b> The pace was frantic. Michelle Hill had less than two weeks before her scheduled meeting with the loan board in Charlottetown, Prince Edward Island, Canada on November 19, 1997. By that time she needed to have completed her business plan, including market projections and pro forma financial statements.
Deskripsi	
Kehadiran Mahasiswa	<b>91.43 %</b>

**Materi Kuliah**

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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	1 TM 7 COCOON ESTHETICS	EBOOK	The pace was frantic. Michelle Hill had less than two weeks before her scheduled meeting with the loan board in Charlottetown, Prince Edward Island, Canada on November 19, 1997. By that time she needed to have completed her business plan, including market projections and pro forma financial statements.	EBOOK
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#### Forum

No.	Judul	Peserta Aktif
1	TM 7 Cocoon Esthetics	33

#### Tugas

No.	Judul	Deskripsi	Jumlah File Berkumpul	Nilai Rata-rata
1	TUGAS 1	DOWNLOAD Kartu ujian dari SIKAD DAN UPLOAD DI TUGASEstudy	34	0

#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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Waktu **09-11-2021 s/d 09-11-2021**  
Judul **TM 8 UTS**  
Deskripsi **soal ujian UTS**  
Kehadiran Mahasiswa **100.00 %**

#### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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#### Forum

No.	Judul	Peserta Aktif
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#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
1	UTS	UTS	59 menit	42.8

### Pertemuan 9

Waktu **16-11-2021 s/d 16-11-2021**  
Judul **TM 9 The Entrepreneur's Marketing Source Inc.**

After only nine months in business, Brent Banda, founder and owner of The Entrepreneur's Marketing Source Inc. (EMS), felt like he was facing the biggest challenge of his career. His business cards promised to provide "ideas, advice, and solutions" to other companies in Saskatoon, yet Brent wasn't sure what advice to give himself regarding the future of his company.

Deskripsi

Kehadiran Mahasiswa 74.29 %

#### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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	1	TM 9 The Entrepreneur's Marketing Source Inc.	EBOOK	After only nine months in business, Brent Banda, founder and owner of The Entrepreneur's Marketing Source Inc. (EMS), felt like he was facing the biggest challenge of his career. His business cards promised to provide "ideas, advice, and solutions" to other companies in Saskatoon, yet Brent wasn't sure what advice to give himself regarding the future of his company.	EBOOK
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#### Forum

No.	Judul	Peserta Aktif
1	TM 9 The Entrepreneur's Marketing Source Inc.	27

#### Tugas

No.	Judul	Deskripsi	Jumlah File Berkumpul	Nilai Rata-rata
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#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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### Pertemuan 10

Waktu

23-11-2021 s/d 23-11-2021

Judul

TM 10 Glen William Greenhouses Ltd

During the first week of June 1988, Jim Wood, principal owner and manager of Glen William Greenhouses Ltd of Glen William, PEI, had just received the results of a market research study he had commissioned in April, 1988. Mr Wood was considering constructing a one hectare greenhouse to grow and market hydroponic lettuce in the Maritime provinces. Based on the results of the market study, Mr Wood had to decide whether to proceed with the plans to construct the greenhouse.

Deskripsi

Kehadiran Mahasiswa 71.43 %

#### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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	1	TM 10 Glen William Greenhouses Ltd	EBOOK	<p>During the first week of June 1988, Jim Wood, principal owner and manager of Glen William Greenhouses Ltd of Glen William, PEI, had just received the results of a market research study he had commissioned in April, 1988. Mr Wood was considering constructing a one hectare greenhouse to grow and market hydroponic lettuce in the Maritime provinces. Based on the results of the market study, Mr Wood had to decide whether to proceed with the plans to construct the greenhouse.</p>	EBOOK
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#### Forum

No.	Judul	Peserta Aktif
1	TM 10 Glen William Greenhouses Ltd	26

#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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### Pertemuan 11

Waktu **30-11-2021 s/d 01-12-2021**  
 Judul **TM 11 GREEN ACRES FARMERS MARKET**  
**Alicia and Clifford were on the horns of a dilemma. A piece of land on the main road through the town of St. Mary's had just become available for sale and it was expected to sell quickly.**

Deskripsi  
 Kehadiran Mahasiswa **0.00 %**

### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
1	TM 11 GREEN ACRES FARMERS MARKET	EBOOK	Alicia and Clifford were on the horns of a dilemma. A piece of land on the main road through the town of St. Mary's had just become available for sale and it was expected to sell quickly.	EBOOK

### Forum

No.	Judul	Peserta Aktif
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1	TM 11 GREEN ACRES FARMERS MARKET	30
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#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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### Pertemuan 12

Waktu	<b>07-12-2021 s/d 07-12-2021</b>
Judul	<b>TM 12 Griffiths Guitar Works</b>
Deskripsi	<b>"Two of the biggest barriers to starting my sole proprietorship are gathering the appropriate market information and convincing the money lenders that I am not just another long haired, 19 year old guy who wants to be a rock star.</b>
Kehadiran Mahasiswa	<b>0.00 %</b>

#### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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	1 TM 12 Griffiths Guitar Works	EBOOK	"Two of the biggest barriers to starting my sole proprietorship are gathering the appropriate market information and convincing the money lenders that I am not just another long haired, 19 year old guy who wants to be a rock star.	EBOOK
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#### Forum

No.	Judul	Peserta Aktif
1	TM 12 Griffiths Guitar Works	29

#### Tugas

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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### Pertemuan 13

Waktu

14-12-2021 s/d 04-01-2022

Judul

TM 13 KEJIMKUJIK NATIONAL PARK

**The first Kejimkujik National Park plan was approved in 1978. The Park represented the natural features and processes within the Atlantic Coast Uplands Natural Region in Canada.**

Deskripsi

Kehadiran Mahasiswa

**0.00 %**

**Materi Kuliah**

No.	Judul	Jenis Materi	Deskripsi	Jenis File
1	TM 13 KEJIMKUJIK NATIONAL PARK	EBOOK	The first Kejimkujik National Park plan was approved in 1978. The Park represented the natural features and processes within the Atlantic Coast Uplands Natural Region in Canada.	EBOOK

**Forum**

No.	Judul	Peserta Aktif
1	TM 13 KEJIMKUJIK NATIONAL PARK	29

**Tugas**

No.	Judul	Deskripsi	Jumlah File Terkumpul	Nilai Rata-rata
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	1 membuat	Mahasiswa diminta utk memberikan keterangan tentang dirinya yg berhubungan ketertarikannya kuliah di STEI...dari mulai awal tertarik dng STEI hingga sekarang ini....Harus dibuat semenarik mungkin.	32	79.375
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#### Ujian

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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#### Pertemuan 14

Waktu 18-09-2021 s/d 18-09-2021

Judul

Deskripsi

Kehadiran Mahasiswa 0.00 %

#### Materi Kuliah

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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#### Forum

No.	Judul	Peserta Aktif
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#### Tugas

No.	Judul	Deskripsi	Jumlah File Berkumpul	Nilai Rata-rata
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**Ujian**

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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**Pertemuan 15**

Waktu **29-12-2021 s/d 04-01-2022**  
 Judul **TM 15 Pengumpulan Kartu Ujian**  
**Kartu ujian Harus diupload "tugas"**  
 Deskripsi **estudy ini**  
 Kehadiran Mahasiswa **0.00 %**

**Materi Kuliah**

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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**Forum**

No.	Judul	Peserta Aktif
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**Tugas**

No.	Judul	Deskripsi	Jumlah File Berkumpul	Nilai Rata-rata
1	Pengumpulan Kartu ujian	Untuk melihat nilai keseluruhan Kartu ujian wajib di upload pada tanggal yg telah ditentukan	34	91.20588235

**Ujian**

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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**Pertemuan 16**

Waktu **18-09-2021 s/d 18-09-2021**

Judul

Deskripsi

Kehadiran Mahasiswa **0.00 %**

**Materi Kuliah**

No.	Judul	Jenis Materi	Deskripsi	Jenis File
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**Forum**

No.	Judul	Peserta Aktif
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**Tugas**

No.	Judul	Deskripsi	Jumlah File Berkumpul	Nilai Rata-rata
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**Ujian**

No.	Judul	Jenis	Durasi	Nilai Rata-rata
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## Data Nilai

Prodi : MANAJEMEN  
Kode test : MJM490/1  
Mata Kuliah : SEMINAR PEMASARAN

Semester : 2021/2022Ganjil  
Pengajar : AGUSTIAN BURDA  
Status : Publish, Tidak Terkunci  
Koreksi Nilai :  
Entri Nilai :  
On Time :

\*Catatan : Gunakan titik atau koma untuk angka desimal. contoh : 70.05.

\*Catatan : Nilai akhir akan dipublikasi oleh bagian akademik

No	NIM	Nama	KEHADIRAN (10%)	TUGAS (30%)	UAS (30%)	UTS (30%)	Nilai Akhir	Bobot	Simbol
1	21150000007	PRINKA NOER RIZKY	76.92	95	80	64	79.39	3.75	A-
2	21150000050	SANTI WIDIARTI	92.31	0	95	54	53.93	1	D
3	21150000459	DOMINICA DEBBY	69.23	70	80	36	62.72	2.5	C+
4	21160000043	WAHYUNI NURUL AULIA	84.62	85	85	42	72.06	3	B
5	21160000122	CEVINE NICHOLAST ROMAULI TUA	69.23	50	70	46	56.72	2	C
6	21170000030	MUHAMMAD DIKA	92.31	80	90	48	74.63	3.5	B+
7	21170000036	MUHAMMAD FIKRI GERALDI	92.31	60	90	52	69.83	3	B
8	21170000037	INDAH SUKMA NINGSIH	84.62	85	85	34	69.66	3	B
9	21170000110	SITI ROSMAYANTI	84.62	80	85	50	72.95	3	B
10	21170000144	ALISHA DESTIANI	100	90	95	42	78.09	3.75	A-
11	21170000173	NIKEN ARUM AGGRAYANI	84.62	0	85	40	45.96	0	E
12	21170000188	ARIEF RAKA MAULANA	100	95	95	38	78.4	3.75	A-
13	21170000192	FARHAN DIKA NURDIANSYAH	76.92	75	80	40	66.19	2.75	B-
14	21170000197	MUHAMMAD ALDI	92.31	80	90	42	72.83	3	B
15	21170000207	MUHAMAD SUBHAN DWI PRATAMA	92.31	75	90	38	70.13	3	B
16	21170000220	IBNU QOYYIM ATTAMIMI	46.15	75	40	40	51.12	1	D
17	21170000241	GHINNA AYU RACHMADINA	92.31	95	90	40	76.73	3.5	B+
18	21170000266	ELLENA ALVIA SABILLA	100	95	95	34	77.2	3.75	A-
19	21170000312	HILDA RAHMAWATI	92.31	85	90	44	74.93	3.5	B+
20	21170000361	ELVIA ROSA BR GIRSANG	76.92	85	80	42	69.79	3	B
21	21180000007	REZA HARISSAN	84.62	0	85	18	39.36	0	E
22	21180000080	MUHAMMAD HILMY FAUZAN	76.92	85	80	28	65.59	2.75	B-
23	21180000108	MEGA ANANDA GABEHITA SIMBOLON	100	95	97	40	79.59	3.75	A-
24	21180000109	NUR FATONAH	84.62	85	85	38	70.86	3	B
25	21180000113	FANI ISMAIL MARDIANSYAH	76.92	85	80	44	70.39	3	B
26	21180000138	RAGA KURNIA	92.31	85	90	40	73.73	3	B
27	21180000159	LEVIA RHARA AYU DAENI	92.31	90	90	36	74.03	3.5	B+
28	21180000477	NEGU KURNIAWAN	100	90	95	10	68.5	3	B
29	21180000480	ADILA NUR KLARISAH	100	95	95	76	89.8	4	A
30	21180000484	BENY NUGROHO	100	95	95	78	90.4	4	A
31	21197000434	VIA RIA MARDIANA	92.31	95	90	36	75.53	3.5	B+
32	21207000005	INDAH SARI	100	95	95	60	85	4	A
33	21207000006	WIDI ARTI	100	75	95	40	73	3	B
34	21207000010	FANNY YULIA APRIANI	100	85	95	44	77.2	3.75	A-

35	21207600003	ARIE GUNAWAN	100	90	95	44	78.7	3.75	A-
<b>Total</b>			<b>3100.03</b>	<b>2700</b>	<b>3052</b>	<b>1498</b>	<b>2485</b>	<b>0</b>	
<b>Rata-rata</b>			<b>88.57</b>	<b>77.14</b>	<b>87.20</b>	<b>42.80</b>	<b>71</b>	<b>0</b>	

Batas Akhir Entri Nilai

- 1 20-11-2021 s.d 22-11-2021
- 2 18-01-2022 s.d 20-01-2022
- 3 18-01-2022 s.d 20-01-2022
- 4 15-01-2022 s.d 18-01-2022